



Taos County Association of REALTORS®

2018 vs 2017 YTD :: 12-month Snapshot
Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2017	2018	Variance	2017	2018	Variance	2017	2018	Variance
Angel Fire NM									
Closed Sales	142	174	22.5%	60	47	-21.7%	55	67	21.8%
Total Dollars	\$48,005,930	\$65,574,653	36.6%	\$6,312,700	\$4,255,550	-32.6%	\$1,891,750	\$4,347,450	129.8%
Average Price	\$338,070	\$376,866	11.5%	\$105,212	\$90,544	-13.9%	\$34,395	\$64,887	88.7%
Median Price	\$229,000	\$325,000	41.9%	\$107,750	\$89,900	-16.6%	\$20,500	\$40,000	95.1%
Average DOM	325	234	-28.0%	247	302	22.3%	789	680	-13.8%
Red River NM									
Closed Sales	32	36	12.5%	9	10	11.1%	4	8	100.0%
Total Dollars	\$10,408,000	\$12,801,750	23.0%	\$719,500	\$931,400	29.5%	\$325,750	\$720,400	121.2%
Average Price	\$325,250	\$355,604	9.3%	\$79,944	\$93,140	16.5%	\$81,438	\$90,050	10.6%
Median Price	\$296,250	\$293,500	-0.9%	\$79,000	\$85,500	8.2%	\$69,375	\$67,450	-2.8%
Average DOM	252	180	-28.6%	194	232	19.6%	330	377	14.2%
Taos NM									
Closed Sales	245	242	-1.2%	52	45	-13.5%	84	91	8.3%
Total Dollars	\$84,281,722	\$94,219,021	11.8%	\$11,667,000	\$9,586,050	-17.8%	\$7,811,855	\$8,695,514	11.3%
Average Price	\$344,007	\$389,335	13.2%	\$224,365	\$213,023	-5.1%	\$92,998	\$95,555	2.7%
Median Price	\$310,000	\$237,250	-23.5%	\$206,500	\$185,000	-10.4%	\$68,000	\$70,000	2.9%
Average DOM	172	137	-20.3%	220	104	-52.7%	529	398	-24.8%
Taos Ski Valley NM									
Closed Sales	2	4	100.0%	8	18	125.0%	2	7	250.0%
Total Dollars	\$1,600,000	\$2,270,000	41.9%	\$2,937,375	\$6,247,956	112.7%	\$400,000	\$2,069,000	417.3%
Average Price	\$800,000	\$567,500	-29.1%	\$367,172	\$247,109	-32.7%	\$200,000	\$295,571	47.8%
Median Price	\$800,000	\$572,500	-28.4%	\$375,500	\$334,778	-10.8%	\$200,000	\$279,000	39.5%
Average DOM	323	225	-30.3%	66	193	192.4%	344	397	15.4%

Based on information from the Taos County Association of REALTORS® for the period Jan-Dec 2018 vs Jan-Dec 2017.

Report Date: 01/05/19

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.