



Taos County Association of REALTORS®

2020 vs 2019 YTD :: 3-month Snapshot
Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2019	2020	Variance	2019	2020	Variance	2019	2020	Variance
Angel Fire NM									
Closed Sales	16	24	50.0%	9	14	55.6%	6	13	116.7%
Total Dollars	\$5,061,312	\$7,662,460	51.4%	\$928,400	\$1,404,650	51.3%	\$189,500	\$554,100	192.4%
Average Price	\$316,332	\$319,269	0.9%	\$103,156	\$100,332	-2.7%	\$31,583	\$42,623	35.0%
Median Price	\$285,000	\$302,500	6.1%	\$104,000	\$96,675	-7.0%	\$24,500	\$23,500	-4.1%
Average DOM	422	238	-43.6%	340	198	-41.8%	593	320	-46.0%
Red River NM									
Closed Sales	2	4	100.0%	No Sales Reported This Period	No Sales Reported This Period	N/A	2	No Sales Reported This Period	N/A
Total Dollars	\$485,000	\$1,105,000	127.8%			N/A	\$142,500		N/A
Average Price	\$242,500	\$276,250	13.9%			N/A	\$71,250		N/A
Median Price	\$242,500	\$253,500	4.5%			N/A	\$71,250		N/A
Average DOM	969	206	-78.7%			N/A	1,268		N/A
Taos NM									
Closed Sales	43	50	16.3%	8	5	-37.5%	17	18	5.9%
Total Dollars	\$13,491,718	\$18,246,974	35.2%	\$2,158,250	\$1,656,900	-23.2%	\$1,919,900	\$1,582,000	-17.6%
Average Price	\$313,761	\$364,939	16.3%	\$269,781	\$331,380	22.8%	\$112,935	\$87,889	-22.2%
Median Price	\$330,000	\$330,400	0.1%	\$223,125	\$331,000	48.3%	\$80,000	\$82,500	3.1%
Average DOM	160	149	-6.9%	164	103	-37.2%	323	487	50.8%
Taos Ski Valley NM									
Closed Sales	2	1	-50.0%	3	5	66.7%	No Sales Reported This Period	2	N/A
Total Dollars	\$1,055,000	\$820,000	-22.3%	\$960,000	\$1,716,000	78.8%		\$592,000	N/A
Average Price	\$527,500	\$820,000	55.5%	\$320,000	\$343,200	7.3%		\$296,000	N/A
Median Price	\$527,500	\$820,000	55.5%	\$365,000	\$235,000	-35.6%		\$296,000	N/A
Average DOM	251	93	-62.9%	81	399	392.6%		122	N/A

Based on information from the Taos County Association of REALTORS® for the period Jan-Mar 2020 vs Jan-Mar 2019.

Report Date: 03/31/20

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.