



Taos County Association of REALTORS®

2020 vs 2019 YTD :: 12-month Snapshot

Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2019	2020	Variance	2019	2020	Variance	2019	2020	Variance
Angel Fire NM									
Closed Sales	155	249	60.6%	84	121	44.0%	68	123	80.9%
Total Dollars	\$61,879,080	\$115,226,978	86.2%	\$9,052,586	\$15,014,750	65.9%	\$3,220,550	\$8,541,047	165.2%
Average Price	\$399,220	\$462,759	15.9%	\$107,769	\$124,089	15.1%	\$47,361	\$69,439	46.6%
Median Price	\$345,000	\$399,000	15.7%	\$106,500	\$115,900	8.8%	\$20,500	\$43,000	109.8%
Average DOM	215	202	-6.0%	269	200	-25.7%	411	412	0.2%
Red River NM									
Closed Sales	33	35	6.1%	3	12	300.0%	13	8	-38.5%
Total Dollars	\$11,169,500	\$12,723,500	13.9%	\$181,500	\$1,179,504	549.9%	\$1,235,000	\$1,468,500	18.9%
Average Price	\$338,470	\$363,529	7.4%	\$60,500	\$98,292	62.5%	\$95,000	\$183,563	93.2%
Median Price	\$290,000	\$365,000	25.9%	\$52,000	\$95,417	83.5%	\$79,000	\$86,000	8.9%
Average DOM	246	176	-28.5%	160	74	-53.8%	502	315	-37.3%
Taos NM									
Closed Sales	225	285	26.7%	63	44	-30.2%	103	105	1.9%
Total Dollars	\$87,890,445	\$119,307,209	35.7%	\$15,590,500	\$12,322,637	-21.0%	\$9,644,550	\$9,760,000	1.2%
Average Price	\$390,624	\$418,622	7.2%	\$247,468	\$280,060	13.2%	\$93,696	\$92,952	-0.8%
Median Price	\$332,000	\$364,000	9.6%	\$227,500	\$273,750	20.3%	\$79,900	\$79,000	-1.1%
Average DOM	132	162	22.7%	114	65	-43.0%	299	475	58.9%
Taos Ski Valley NM									
Closed Sales	4	4	0.0%	16	27	68.8%	5	2	-60.0%
Total Dollars	\$2,384,000	\$2,480,000	4.0%	\$5,406,500	\$8,675,750	60.5%	\$1,010,500	\$592,000	-41.4%
Average Price	\$596,000	\$620,000	4.0%	\$337,906	\$321,324	-4.9%	\$202,100	\$296,000	46.5%
Median Price	\$664,500	\$650,000	-2.2%	\$323,250	\$345,000	6.7%	\$235,000	\$296,000	26.0%
Average DOM	238	181	-23.9%	430	182	-57.7%	185	122	-34.1%

Based on information from the Taos County Association of REALTORS® for the period Jan-Dec 2020 vs Jan-Dec 2019.

Report Date: 01/06/21

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.