



Taos County Association of REALTORS®

2021 vs 2020 YTD :: 9-month Snapshot
Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2020	2021	Variance	2020	2021	Variance	2020	2021	Variance
Angel Fire NM	26								
Closed Sales	145	162	11.7%	80	83	3.8%	63	133	111.1%
Total Dollars	\$59,006,761	\$99,116,678	68.0%	\$9,455,350	\$17,407,888	84.1%	\$3,946,900	\$14,226,300	260.4%
Average Price	\$406,943	\$611,831	50.3%	\$118,192	\$209,734	77.5%	\$62,649	\$106,965	70.7%
Median Price	\$365,000	\$499,000	36.7%	\$115,000	\$197,500	71.7%	\$45,000	\$45,000	0.0%
Average DOM	208	144	-30.8%	213	93	-56.3%	380	379	-0.3%
Red River NM									
Closed Sales	19	16	-15.8%	6	2	-66.7%	5	6	20.0%
Total Dollars	\$6,612,000	\$7,049,900	6.6%	\$639,504	\$234,500	-63.3%	\$604,500	\$309,000	-48.9%
Average Price	\$348,000	\$440,619	26.6%	\$106,584	\$117,250	10.0%	\$120,900	\$51,500	-57.4%
Median Price	\$365,000	\$387,500	6.2%	\$108,167	\$117,250	8.4%	\$107,000	\$50,500	-52.8%
Average DOM	242	125	-48.3%	118	25	-78.8%	350	1,086	210.3%
Taos NM									
Closed Sales	196	224	14.3%	32	33	3.1%	72	145	101.4%
Total Dollars	\$75,312,845	\$116,603,503	54.8%	\$9,132,637	\$10,363,655	13.5%	\$6,601,800	\$16,494,170	149.8%
Average Price	\$384,249	\$520,551	35.5%	\$285,395	\$314,050	10.0%	\$91,692	\$113,753	24.1%
Median Price	\$339,000	\$436,300	28.7%	\$278,000	\$310,000	11.5%	\$73,750	\$80,000	8.5%
Average DOM	159	134	-15.7%	60	90	50.0%	462	352	-23.8%
Taos Ski Valley NM									
Closed Sales	2	5	150.0%	16	21	31.3%	2	2	0.0%
Total Dollars	\$1,390,000	\$5,791,800	316.7%	\$5,894,250	\$6,686,250	13.4%	\$592,000	\$1,139,825	92.5%
Average Price	\$695,000	\$1,158,360	66.7%	\$368,391	\$318,393	-13.6%	\$296,000	\$569,913	92.5%
Median Price	\$695,000	\$1,100,000	58.3%	\$374,500	\$339,000	-9.5%	\$296,000	\$569,913	92.5%
Average DOM	200	263	31.5%	198	329	66.2%	122	48	-60.7%

Based on information from the Taos County Association of REALTORS® for the period Jan-Sep 2021 vs Jan-Sep 2020.

Report Date: 10/01/21

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.