



Taos County Association of REALTORS®

2021 vs 2020 YTD :: 12-month Snapshot

Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2020	2021	Variance	2020	2021	Variance	2020	2021	Variance
Angel Fire NM									
Closed Sales	249	233	-6.4%	121	123	1.7%	123	183	48.8%
Total Dollars	\$115,226,978	\$149,471,053	29.7%	\$15,014,750	\$15,272,750	1.7%	\$8,541,047	\$21,290,399	149.3%
Average Price	\$462,759	\$641,507	38.6%	\$124,089	\$124,169	0.1%	\$69,439	\$116,341	67.5%
Median Price	\$399,000	\$510,000	27.8%	\$115,900	\$115,900	0.0%	\$43,000	\$45,000	4.7%
Average DOM	202	126	-37.6%	200	197	-1.5%	412	379	-8.0%
Red River NM									
Closed Sales	35	31	-11.4%	12	7	-41.7%	8	13	62.5%
Total Dollars	\$12,723,500	\$14,834,400	16.6%	\$1,179,504	\$989,500	-16.1%	\$1,468,500	\$944,000	-35.7%
Average Price	\$363,529	\$478,529	31.6%	\$98,292	\$141,357	43.8%	\$183,563	\$72,615	-60.4%
Median Price	\$365,000	\$417,500	14.4%	\$95,417	\$132,000	38.3%	\$86,000	\$50,000	-41.9%
Average DOM	176	133	-24.4%	74	70	-5.4%	315	940	198.4%
Taos NM									
Closed Sales	285	293	2.8%	44	49	11.4%	105	176	67.6%
Total Dollars	\$119,307,209	\$159,248,503	33.5%	\$12,322,637	\$15,823,655	28.4%	\$9,760,000	\$21,183,537	117.0%
Average Price	\$418,622	\$543,510	29.8%	\$280,060	\$322,932	15.3%	\$92,652	\$120,361	29.9%
Median Price	\$364,000	\$448,000	23.1%	\$273,750	\$312,000	14.0%	\$79,000	\$82,000	3.8%
Average DOM	162	136	-16.0%	65	91	40.0%	475	344	-27.6%
Taos Ski Valley NM									
Closed Sales	4	6	50.0%	27	28	3.7%	2	3	50.0%
Total Dollars	\$2,480,000	\$6,476,800	161.2%	\$8,675,750	\$9,916,250	14.3%	\$592,000	\$1,484,825	150.8%
Average Price	\$620,000	\$1,079,467	74.1%	\$321,324	\$354,152	10.2%	\$296,000	\$494,942	67.2%
Median Price	\$650,000	\$985,400	51.6%	\$345,000	\$342,000	-0.9%	\$296,000	\$345,000	16.6%
Average DOM	181	237	30.9%	182	276	51.6%	122	51	-58.2%

Based on information from the Taos County Association of REALTORS® for the period Jan-Dec 2021 vs Jan-Dec 2020.

Report Date: 01/09/22

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd, Suite H, Taos, NM 87571 – (575) 758-7411.