



Taos County Association of REALTORS®

2024 vs 2023 YTD :: 3-month Snapshot
Local Real Estate Market Stats

	Single Family Homes			Condominiums			Land Parcels / Lots		
	2023	2024	Variance	2023	2024	Variance	2023	2024	Variance
Angel Fire NM									
Closed Sales	20	17	-15.0%	13	16	23.1%	34	20	-41.2%
Total Dollars	\$15,170,002	\$13,936,500	-8.1%	\$3,529,537	\$4,033,500	14.3%	\$1,816,800	\$1,895,251	4.3%
Average Price	\$758,500	\$819,795	8.1%	\$271,503	\$252,094	-7.1%	\$53,435	\$94,763	77.3%
Median Price	\$643,888	\$725,000	12.6%	\$250,000	\$239,500	-4.2%	\$34,000	\$25,000	-26.5%
Average DOM	214	88	-58.9%	177	222	25.4%	335	262	-21.8%
Red River NM									
Closed Sales	5	1	-80.0%	1	3	200.0%	No	2	N/A
Total Dollars	\$3,333,500	\$595,000	-82.2%	\$239,000	\$517,000	116.3%	Sales	\$151,000	N/A
Average Price	\$666,700	\$595,000	-10.8%	\$239,000	\$172,333	-27.9%	Reported	\$75,500	N/A
Median Price	\$595,000	\$595,000	0.0%	\$239,000	\$170,000	-28.9%	This	\$75,500	N/A
Average DOM	68	7	-89.7%	22	98	345.5%	Period	481	N/A
Taos NM									
Closed Sales	49	43	-12.2%	3	9	200.0%	37	28	-24.3%
Total Dollars	\$26,959,150	\$25,052,110	-7.1%	\$1,313,000	\$3,163,913	141.0%	\$3,803,500	\$3,325,945	-12.6%
Average Price	\$550,187	\$582,607	5.9%	\$437,667	\$351,546	-19.7%	\$102,797	\$118,784	15.6%
Median Price	\$478,000	\$555,000	16.1%	\$505,000	\$317,000	-37.2%	\$75,000	\$75,500	0.7%
Average DOM	120	108	-10.0%	131	109	-16.8%	295	190	-35.6%
Taos Ski Valley NM									
Closed Sales	No	1	N/A	3	1	-66.7%	1	No	N/A
Total Dollars	Sales	\$900,000	N/A	\$1,774,000	\$1,420,000	-20.0%	\$295,000	Sales	N/A
Average Price	Reported	\$900,000	N/A	\$591,333	\$1,420,000	140.1%	\$295,000	Reported	N/A
Median Price	This	\$900,000	N/A	\$529,000	\$1,420,000	168.4%	\$295,000	This	N/A
Average DOM	Period	239	N/A	175	74	-57.7%	51	Period	N/A

Based on information from the Taos County Association of REALTORS® for the period Jan-Mar 2024 vs Jan-Mar 2023.

Report Date: 03/31/24

Information is deemed to be reliable but is not guaranteed.

The Taos County Association of Realtors (TCAR) serves all of Taos County and western Colfax County, including primary markets of Taos, Angel Fire, Taos Ski Valley, and Red River. For more local real estate market stats, visit the TCAR website at <https://TaosCountyAssociationofRealtors.com>. For any questions regarding this report, contact the TCAR office at 1210 Salazar Rd Ste H, Taos, NM 87571-5178 – (575) 758-7411.